

## Message Text

CONFIDENTIAL

PAGE 01 ANKARA 07142 180946Z

16-44

ACTION EUR-12

INFO OCT-01 IO-10 ISO-00 SSO-00 NSCE-00 USIE-00 INRE-00

DEAE-00 CIAE-00 INR-07 JUSE-00 NSAE-00 SNM-02 TRSE-00

NSC-05 OES-03 OMB-01 DODE-00 PM-04 H-02 L-03 PA-01

PRS-01 SP-02 SS-15 AID-05 AGR-05 /079 W

----- 017893

O R 171530Z SEP 75

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC IMMEDIATE 772

USMISSION GENEVA IMMEDIATE

INFO AMCONSUL ISTANBUL

C O N F I D E N T I A L ANKARA 7142

C O R R E C T E D C O P Y (CORRECT OMISSION IN PARAGRAPH 5.)

E.O.11652: GDS

TAGS: SNAR, UN, TU

SUBJECT: NARCOTICS: SALE OF TURKISH POPPY STRAW

REF: ANKARA 7139

1. AFTER ACTING DCM HAD BROUGHT SITUATION REPORTED REFTEL TO ATTENTION OF FOREIGN MINISTRY (SOYLEMEZ, DIRECTOR INTERNATIONAL ORGANIZATION AFFAIRS AND HIS ASSISTANT DAG, WHO HANDLES NARCOTIC MATTERS), HE WAS INVITED LATER IN DAY, SEPTEMBER 17, TO FOREIGN MINISTRY (MFA) FOR FURTHER DISCUSSION WITH GAD. LATTER TOOK STRONG POSITION, THAT TMO ATTITUDE IN RECENT CONTACTS WITH PROSPECTIVE FOREIGN BUYERS OF POPPY STRAW HAS BEEN CAREFULLY THOUGHT OUT AND REFLECTS EFFORT BY TMO TO GET BEST POSSIBLE RETURN FOR TURKEY FROM ANY SALE.

2. DAY SAID GOT HAD MUCH EARLIER EXPECTED IT MIGHT OBTAIN 16,000 TONS OF POPPY STRAW FROM 1975 CROP. HOWEVER, HARVEST HAD IN FACT YIELDED SLIGHTLY LESS THAN 6,000 TONS. TMO HAD RECEIVED INQUIRIES FROM VARIOUS FOREIGN  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 ANKARA 07142 180946Z

BUYERS INDICATING INTEREST IN PURCHASE OF TOTAL OF 30,000

TONS. ON BASIS OF NUMEROUS ANALYSES, GOT IS FULLY CONVINCED THAT MORPHINE CONTENT OF TURKISH POPPY STRAW IS 0.6 PERCENT. (HOWEVER, TMO IS NOT REPEAT NOT PREPARED TO GIVE BUYERS A GUARANTEE TO THIS EFFECT.) DAG SAID THERE ARE A NUMBER OF REASONS WHY VARIOUS PROPOSALS BY BUYERS FOR TAKING QUALITY SAMPLES OF AVAILABLE CROP ARE IMPRACTICAL. FOR EXAMPLE, UNDND HAD 15 SAMPLES ANALYZED EARLIER AND GOT 15 DIFFERENT RESULTS, ACCORDING TO METHOD OF ANALYSIS USED. MOREOVER, THERE ARE DIFFICULTIES OF OBTAINING A "REPRESENTATIVE" SAMPLE.

3. DAG ACKNOWLEDGED THAT THREE SUCCESSIVE DEADLINES SET BY TMO FOR RESPONSE TO ITS OFFER TO SELL AT \$2.55 PER KILO HAD PASSED WITHOUT ANY SIGNIFICANT SALE. SOME SMALL SALES WERE MADE AT THAT PRICE TO FIRMS HAVING SMALL REQUIREMENTS. (FYI ONLY: DAG SAID ONE CONTINGENT PROPOSAL HAD BEEN MADE FOR ABOUT 2,000 TONS BY A US FIRM, HE BELIEVED. THIS PROPOSAL WOULD PROBABLY BE ACCEPTED IF TMO IS SUBSEQUENTLY UNABLE TO DO BETTER. END FYI.) TMO WILL THEREFORE PROBABLY TRY ANOTHER TACTIC OF OFFERING POPPY STRAW TO THE BEST BIDDER (WITH RIGHT TO REJECT ANY BID CONSIDERED TOO LOW). IF THAT DOES NOT WORK, TMO WILL TRY ANY OF SEVERAL OTHER

UNSPECIFIED METHODS.

4. DAG ARGUED FORCEFULLY THAT SITUATION BETWEEN TMO AND PROSPECTIVE BUYERS IS NOW STRICTLY A "NORMAL" COMMERCIAL BARGAINING SESSION. TURKISH OFFICIALS ARE WELL AWARE OF, AND REJECT, ARGUMENTS BY BUYERS TO EFFECT THAT THEY CAN OBTAIN ALL OF THEIR NEEDS FROM INDIA OR OTHER COUNTRIES, OR THAT TMO WILL BE LEFT WITH STOCKS ON HAND THAT WILL BE COSTLY TO STORE FOR A PROLONGED PERIOD OR DETERIORATE IN INADEQUATE STORAGE SITES. MFA, HE SAID, THEREFORE SEES NO REPEAT NO REASON FOR GOT TO INTERVENE FURTHER WITH TMO IN PRESENT CIRCUMSTANCES. ON OTHER HAND, HE EMPHASIZED, THAT MFA HAS STRONG AND CONTINUING INTEREST IN CONDITIONS THAT WILL INSURE SUCCESS OF TURKISH CONTROL PROGRAM. FOR THIS REASON, MFA OFFICIALS HAVE PREVIOUSLY REVIEWED ASPECTS OF CONTROL SYSTEM FROM LICENSING THROUGH HARVESTING AND COLLECTION.

CONFIDENTIAL

CONFIDENTIAL

PAGE 03 ANKARA 07142 180946Z

5. ABOVE INFORMATION INDICATES THAT CURRENT IMPASSE BETWEEN TMO AND PROSPECTIVE BUYERS IS REGARDED BY GOT AS SIMPLY PART OF ITS STRATEGY FOR OBTAINING BEST PRICE FOR POPPY STRAW. NEVERTHELESS, EMBASSY BELIEVES THAT IT WOULD BE MOST USEFUL UN COULD INQUIRE ABOUT REPORTS THAT EVEN THOUGH ORIGINAL DEADLINE SET BY TMO AND TWO EXTENSIONS HAVE PASSED, NO REPEAT NO SIGNIFICANT SALES HAVE BEEN MADE. CONCERN SHOULD

BE EXPRESSED AT POSSIBILITY THAT TOO RIGID POSITION BY TMO  
MIGHT LEAVE GOT WITH SUBSTANTIAL PORTION OF CROP UNSOLD.  
MACOMBER

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** DRUG CONTROL, NARCOTICS, SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ANKARA07142  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750323-0761  
**From:** ANKARA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750941/aaaabkfq.tel  
**Line Count:** 118  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 ANKARA 7139  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 JUN 2003 by CunninFX>; APPROVED <06 NOV 2003 by CunninFX>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NARCOTICS: SALE OF TURKISH POPPY STRAW  
**TAGS:** SNAR, EPAP, EAGR, TU, UN  
**To:** STATE GENEVA  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006